

## Introduction

Welcome to the Collins McNicholas 2020 Salary Guide. This is a comprehensive survey reviewing a range of salaries across various employment sectors nationwide encompassing 250 job titles across 9 sectors and covering 8 regions (Dublin, South, South East, Midlands, Midwest, West, North West and North East), giving you a unique insight into the salary landscape in Ireland.

## Methodology

Compilation of the data involves a review of the salary levels provided by our clients who are recruiting in the sectors listed in addition to feedback from our candidates currently working in these sectors. We have reviewed current salary data from a sample of over 7,500 candidates who were registered on our database between January and August 2020. We further benchmark this data by reviewing actual salary figures provided by our clients for over 450 job vacancies that we recruited for between January and August 2020. The results presented in this document provide a current and accurate list of salary ranges across the regions of Ireland.

> Businesses are revisiting their strategies to implement new plans to transition out of this crisis hopefully newly transformed.

## Impact of COVID-19

This guide was due for release in early April but due to the onset of the COVID-19 pandemic we chose to postpone its release to allow time to assess the initial impact this crisis was likely to have on salaries for the remainder of 2020 and beyond.

As we journey through such unprecedented times, the majority of businesses in Ireland have now advanced to mobilise their workforce response plans and have put in place new remote working arrangements for their people. Occupational health and well-being initiatives have been made available and many businesses are availing of the range of government supports put in place. Employees are now learning how to adapt to these new conditions and businesses are revisiting their strategies to implement new plans to transition out of this crisis hopefully newly transformed, perhaps restructured and ideally 'future ready'.


## Impacts on Salaries

In early 2020 we saw evidence of a slight rise in salaries in some sectors especially in IT and particular Engineering disciplines. The onset of the crisis has seen that potential rise in salary levels plateau and this will remain the case well into 2021. There have been a number of business sectors performing positively throughout including Pharma, MedTech, Healthcare, Gaming, Public Sector and Home Entertainment, etc. and we have observed salaries based in such areas as engineering, technology and supply chain remaining steadfast over the past number of months.

Within the Life Sciences sector there has been continuous onsite employee presence throughout the crisis and these companies are therefore considered to have best-in-class practices in place around a compliant health and safety workplace. We may see a slight uplift in the hourly rates and salaries where employees have been financially incentivised because of the risks of COVID-19 ensuring no disruption to manufacturing timelines.

Benefits, rather than merely the base salary, are becoming more of a priority for employees especially in the IT and Engineering sectors.

## Benefits

Benefits, rather than merely the base salary are becoming more of a priority for employees especially in the IT and Engineering sectors. Types of benefits depend very much on where they are in life. A flat structure environment with team-orientated work and the culture of the workplace is key for millennials. For employees in their 20's to 30's, bonuses, certifications, flexible working hours and remote work are all important. By their 30's to 40's the wish list has changed to reflect their changing circumstances such as healthcare packages, pensions, flexibility around family issues, maternity/paternity leave policies and part remote work. Exposure to progression and growth opportunities
are important at every stage. Companies are also becoming more flexible when it comes to hours of work and trying to come up with innovative benefits that are non-monetary.

## Contracting Services

The current market uncertainty has also driven a growth in demand for contracting services. COVID-19 will have a permanent impact on how companies think about different ways of working, including remote work and accessing talent so we feel there will be a surge in the number of contract positions created or available after the pandemic.

Many businesses are looking at ways to get back on their feet quickly, effectively and efficiently so the demand for skilled and experienced contractors that can bring new levels of expertise and innovation to a business for a specific period or project will certainly increase.

## Conclusion

Collins McNicholas continues to gauge the labour market to review trends and changes so we can share our insights with our clients, customers and key stakeholders. Our nationwide footprint gives us the ability to review such changes and allows us to make insightful commentary across these regions.

The purpose of this salary guide is to provide a detailed and accurate account of salaries available across every region of Ireland and a broad range of sectors. We are confident that this guide will prove a useful tool for both companies and professionals in Ireland.

If you have any queries regarding the information provided in this guide, please contact me at: niall.murray@collinsmonicholas.ie

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## The Salary Guide - By Numbers



## Senior Management

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MedTech \& Biopharma | € | € | € | € | € | € | € | € |
| Operations Director | 110k-140k | 120k-130k | 100k-120k | 95k-125k | 100k-125k | 110k-130k | 90k-110k | 90k-110k |
| Director of Quality | 110k-130k | 110k-120k | 90k-110k | 95k-120k | 100k-120k | 110k-125k | 90k-110k | 90k-110k |
| Engineering Manager | 90k-115k | 90k-100k | 75k-90k | 75k-90k | 85k-100k | 85k-100k | 75k-95k | 75k-90k |
| Production Manager | 85k-95k | 75k-95k | 70k-85k | 70k-85k | 70k-85k | 70k-90k | 65k-85k | 65k-85k |
| IT | € | € | € | € | € | € | € | € |
| Chief Technology Officer / IT Director | 120k-160k | 110k-130k | 90k-120k | 95k-110k | 95k-110k | 100k-130k | 90k-110k | 90k-110k |
| Software Development Director | 120k-140k | 110k-120k | 90k-100k | 90k-110k | 90k-110k | 100k-125k | 85k-100k | 85k-100k |
| Software Development Manager | 100k-130k | 90k-110k | 75k-95k | 75k-95k | 75k-95k | 80k-105k | 75k-90k | 70k-90k |
| Operations/IT / MIS Manager | 90k-110k | 80k-95k | 70k-80k | 75k-85k | 75k-85k | 75k-85k | 70k-85k | 70k-80k |
| Accountancy | € | $€$ | € | € | € | $€$ | € | $€$ |
| Finance Director | 100k-130k | 100k-120k | 100k-110k | 90k-110k | 90k-110k | 90k-120k | 90k-100k | 90k-100k |
| Financial Controller | 80k-110k | 80k-90k | 70k-85k | 70k-85k | 70k-90k | 80k-100k | 65k-80k | 65k-80k |
| Customer Service | $€$ | € | € | € | $€$ | € | $€$ | € |
| Operations Director (Shared Services Centre) | 100k-130k | 100k-120k | 90k-100k | 85k-100k | 90k-110k | 90k-125k | 80k-100k | 80k-100k |
| Call Centre / Shared Services Manager | 80k-120k | 75k-90k | 70k-85k | 70k-85k | 70k-85k | 75k-90k | 70k-80k | 75k-85k |
| Customer Service Manager | 65k-75k | 50k-70k | 50k-65k | 50k-65k | 50k-65k | 60k-70k | 50k-60k | 50k-60k |
| Human Resources | $€$ | $€$ | € | € | $€$ | $€$ | $€$ | € |
| HR Director | 100k-140k | 100k-120k | 90k-110k | 80k-110k | 85k-120k | 90k-120k | 80k-100k | 80k-110k |
| HR Manager | 85k-100k | 80k-90k | 75k-90k | 60k-80k | 65k-85k | 75k-90k | 60k-80k | 65k-75k |
| Supply Chain | $€$ | $€$ | $€$ | € | $€$ | € | € | € |
| Director of Supply Chain | 120k-140k | 110k-130k | 100k-120k | 80k-110k | 100k-130k | 110k-130k | 80k-100k | 80k-110k |
| Supply Chain Manager | 80k-100k | 90k-100k | 80k-100k | 60k-85k | 75k-90k | 70k-95k | 65k-80k | 60k-80k |
| Sales \& Marketing | € | $€$ | € | € | $€$ | $€$ | $€$ | € |
| Sales Director | 85k-125k | 90k-110k | 80k-100k | 70k-90k | 85k-100k | 80k-100k | 70k-90k | 70k-90k |
| Business Development Manager | 75k-85k | 70k-80k | 45k-60k | 50k-65k | 50k-70k | 50k-70k | 40k-50k | 50k-60k |
| Marketing Manager | 75k-90k | 60k-75k | 50k-65k | 50k-70k | 50k-70k | 50k-70k | 45k-60k | 50k-65k |

## Human Resources \& Training

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human Resources | € | € | € | € | € | € | $€$ | € |
| HR Director | 100k-140k | 100k-120k | 90k-110k | 80k-110k | 85k-120k | 90k-120k | 80k-100k | 80k-110k |
| HR Manager | 85k-100k | 80k-90k | 75k-90k | 60k-80k | 65k-85k | 75k-90k | 60k-80k | 65k-75k |
| HR Business Partner | 65k-70k | 60k-70k | 55k-65k | 50k-65k | 55k-70k | 55k-70k | 50k-60k | 50k-60k |
| HR Generalist | 48k-55k | 45k-55k | 40k-50k | 35k-50k | 40k-50k | 40k-50k | 35k-45k | 35k-45k |
| HR Administrator | 28k-35k | 25k-30k | 25k-28k | 25k-30k | 25k-30k | 25k-30k | 24k-28k | 24k-28k |
| HR - Specialists | € | € | $€$ | € | € | $€$ | € | $€$ |
| Compensation \& Benefits Manager | 70k-85k | 65k-75k | 55k-65k | 50k-65k | 50k-60k | 55k-70k | 55k-65k | 50k-60k |
| Compensation \& Benefits Specialist | 52k-60k | 45k-55k | 40k-50k | 40k-50k | 40k-50k | 40k-50k | 40k-50k | 40k-50k |
| Compensation \& Benefits Administrator | 28k-35k | 28k-35k | 25k-30k | 25k-30k | 25k-30k | 25k-30k | 25k-30k | 24k-28k |
| Employee Relations Manager | 70k-85k | 65k-75k | 55k-65k | 50k-65k | 60k-80k | 60k-80k | 55k-65k | 50k-60k |
| Employee Relations Specialist | 50k-65k | 50k-60k | 40k-50k | 40k-50k | 45k-55k | 45k-60k | 40k-50k | 40k-50k |
| Payroll Administrator | 35k-45k | 30k-35k | 28k-32k | 25k-35k | 28k-32k | 28k-35k | 25k-32k | 25k-32k |
| HR Data Analyst | 35k-45k | 35k-45k | 30k-40k | 30k-40k | 30k-40k | 35k-40k | 30k-35k | 30k-35k |
| HR Information Systems Administrator | 32k-40k | 28k-38k | 30k-35k | 28k-35k | 30k-35k | 30k-35k | 25k-30k | 25k-30k |
| Training \& Development | € | € | $€$ | € | € | $€$ | $€$ | € |
| Learning \& Development Manager | 70k-80k | 60k-75k | 55k-65k | 50k-65k | 50k-70k | 50k-70k | 50k-60k | 50k-60k |
| Training Specialist / L\&D Specialist | 50k-60k | 50k-60k | 40k-50k | 40k-45k | 40k-50k | 40k-50k | 40k-45k | 40k-45k |
| Technical Trainer | 42k-50k | 40k-50k | 35k-45k | 30k-45k | 35k-45k | 35k-45k | 30k-40k | 30k-40k |
| Learning \& Development Coordinator | 32k-40k | 28k-35k | 25k-30k | 28k-35k | 28k-35k | 28k-35k | 25k-30k | 25k-35k |
| Recruitment (In-house) | $€$ | $€$ | $€$ | € | $€$ | $€$ | $€$ | € |
| Talent Acquisition Manager | 70k-85k | 70k-80k | 60k-70k | 55k-70k | 60k-70k | 60k-70k | 55k-65k | 50k-65k |
| Talent Acquisition Specialist | 55k-65k | 45k-60k | 40k-50k | 40k-50k | 40k-55k | 40k-55k | 35k-50k | 35k-50k |
| Recruitment Administrator | 30k-40k | 28k-35k | 25k-30k | 25k-30k | 28k-35k | 28k-35k | 25k-30k | 25k-30k |

## Medical Technology

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Production Support | € | € | € | € | € | € | € | € |
| Engineering Manager | 90k-115k | 90k-100k | 75k-90k | 75k-90k | 85k-100k | 85k-100k | 75k-95k | 75k-90k |
| Engineering Team Leader | 60k-75k | 60k-75k | 55k-65k | 55k-70k | 60k-75k | 60k-75k | 50k-65k | 50k-65k |
| Automation Engineer | 50k-65k | 50k-65k | 45k-55k | 60k-70k | 50k-65k | 50k-60k | 50k-60k | 45k-55k |
| R\&D Engineer | 50k-60k | 50k-60k | 45k-55k | 50k-60k | 45k-55k | 45k-55k | 45k-55k | 40k-55k |
| Mechanical Design Engineer | 45k-60k | 45k-60k | 40k-50k | 40k-55k | 45k-55k | 45k-50k | 35k-45k | 35k-50k |
| Packaging Engineer | 45k-60k | 45k-60k | 40k-55k | 40k-55k | 40k-55k | 45k-55k | 40k-45k | 45k-50k |
| Biomedical Engineer | 45k-60k | 45k-60k | 40k-50k | 45k-55k | 40k-55k | 45k-55k | 40k-45k | 40k-50k |
| Polymer Engineer | 45k-60k | 45k-60k | 45k-55k | 45k-60k | 50k-60k | 50k-60k | 45k-55k | 40k-50k |
| Tooling Engineer | 45k-60k | 45k-60k | 40k-50k | 40k-55k | 40k-50k | 40k-50k | 40k-45k | 40k-50k |
| Electrical Engineer | 45k-60k | 40k-55k | 40k-50k | 50k-60k | 50k-60k | 45k-55k | 40k-45k | 40k-50k |
| Electronic Technician | 35k-45k | 32k-42k | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 30k-38k | 30k-38k |
| R\&D Technician | 35k-45k | 30k-45k | 30k-40k | 30k-40k | 30k-45k | 30k-45k | 30k-40k | 30k-40k |
| CNC Programmer | 35k-45k | 35k-45k | 35k-45k | 35k-45k | 35k-40k | 35k-40k | 30k-35k | 35k-40k |
| CNC Operator | 30k-35k | 30k-35k | 27k-35k | 30k-35k | 27k-35k | 27k-32k | 25k-30k | 25k-30k |
| Facilities | € | $€$ | € | € | € | € | € | € |
| Facilities Manager | 75k-85k | 75k-85k | 60k-70k | 65k-75k | 70k-80k | 70k-80k | 60k-75k | 60k-70k |
| Facilities / Utilities Engineer | 50k-65k | 50k-60k | 40k-50k | 45k-60k | 45k-60k | 45k-55k | 40k-50k | 40k-55k |
| Facilities / Utilities Technician | 35k-42k | 30k-40k | 30k-38k | 30k-40k | 30k-40k | 35k-40k | 30k-38k | 32k-38k |
| Field Service Engineer | 40k-50k | 35k-50k | 30k-45k | 35k-50k | 38k-50k | 38k-50k | 30k-40k | 30k-45k |
| Instrumentation Engineer | 45k-55k | 45k-55k | 40k-50k | 40k-50k | 40k-55k | 40k-55k | 40k-50k | 40k-50k |
| Instrumentation / Calibration Technician | 35k-42k | 30k-40k | 30k-38k | 30k-45k | 30k-38k | 30k-40k | 30k-38k | 30k-38k |
| Maintenance / Manufacturing | € | $€$ | € | € | $€$ | $€$ | $€$ | € |
| Maintenance Manager | 65k-80k | 60k-80k | 60k-70k | 60k-70k | 60k-75k | 60k-75k | 60k-70k | 60k-70k |
| Maintenance Engineer | 50k-65k | 50k-60k | 40k-50k | 45k-55k | 40k-50k | 40k-50k | 40k-50k | 40k-50k |
| Maintenance Technician | 35k-45k | 35k-45k | 35k-42k | 35k-45k | 35k-45k | 35k-45k | 35k-42k | 35k-40k |
| Manufacturing Engineer | 50k-65k | 50k-60k | 40k-55k | 45k-60k | 45k-60k | 45k-60k | 40k-55k | 45k-55k |
| Manufacturing Technician | 35k-45k | 32k-42k | 30k-40k | 35k-45k | 35k-45k | 35k-45k | 30k-40k | 30k-38k |
| Mechanical Engineer | 45k-60k | 40k-55k | 40k-50k | 40k-55k | 45k-60k | 45k-55k | 40k-50k | 40k-50k |
| Mechanical Technician | 35k-45k | 32k-42k | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 30k-38k | 30k-38k |

## Medical Technology (continued)

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Process | € | € | € | $€$ | € | $€$ | € | $€$ |
| Production Manager | 85k-95k | 75k-95k | 70k-85k | 70k-85k | 70k-85k | 70k-90k | 65k-85k | 65k-85k |
| Production Supervisor | 45k-65k | 45k-60k | 45k-55k | 45k-60k | 45k-65k | 40k-50k | 40k-50k | 40k-50k |
| Statistician | 55k-65k | 50k-60k | 45k-55k | 45k-55k | 50k-60k | 50k-60k | 45k-55k | 45k-55k |
| Lean / Six Sigma Engineer | 55k-65k | 50k-60k | 45k-55k | 45k-60k | 50k-60k | 50k-60k | 45k-55k | 45k-55k |
| Project Engineer | 50k-65k | 45k-60k | 45k-55k | 45k-60k | 45k-60k | 45k-60k | 40k-55k | 45k-55k |
| Process Engineer | 50k-65k | 45k-60k | 45k-55k | 40k-55k | 40k-55k | 45k-55k | 45k-55k | 40k-55k |
| Process Technician | 38k-45k | $32 \mathrm{k}-40 \mathrm{k}$ | 32k-38k | 32k-38k | 32k-40k | 32k-38k | 32k-38k | 32k-38k |
| Chemical Engineer | 50k-65k | 50k-65k | 50k-60k | 45k-60k | 55k-65k | 45k-60k | 45k-60k | 45k-55k |
| Quality | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ |
| Quality Manager | 85k-100k | 80k-95k | 70k-85k | 70k-85k | 80k-90k | 80k-90k | 70k-85k | 70k-85k |
| Quality Supervisor | 60k-75k | 55k-65k | 50k-65k | 50k-65k | 50k-60k | 60k-70k | 45k-60k | 45k-60k |
| Quality Engineer | 50k-65k | 45k-60k | 45k-55k | 50k-60k | 45k-60k | 45k-60k | 40k-50k | 40k-55k |
| Quality Technician | 35k-45k | $30 \mathrm{k}-40 \mathrm{k}$ | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 28k-35k | 28k-35k |
| Validation Lead / Manager | 70k-85k | 65k-85k | 65k-80k | 70k-80k | 65k-80k | 70k-80k | 65k-80k | 65k-80k |
| Validation Engineer | 55k-70k | 50k-65k | 50k-60k | 55k-65k | 45k-60k | 45k-60k | 45k-55k | 40k-55k |
| Validation Technician | 35k-48k | $35 \mathrm{k}-45 \mathrm{k}$ | 32k-42k | 35k-42k | $30 \mathrm{k}-40 \mathrm{k}$ | 35k-42k | $30 \mathrm{k}-40 \mathrm{k}$ | $30 \mathrm{k}-40 \mathrm{k}$ |
| Environmental Health \& Safety | € | $€$ | € | € | € | $€$ | $€$ | $€$ |
| EHS Manager | 65k-80k | 60k-80k | 60k-75k | 60k-75k | 60k-80k | 60k-75k | 60k-75k | 60k-70k |
| EHS Engineer | 45k-60k | 40k-55k | 40k-50k | 40k-55k | 40k-55k | 40k-50k | 35k-45k | 35k-45k |
| EHS Officer | 35k-50k | 35k-50k | 35k-45k | 35k-45k | 35k-50k | 35k-50k | 35k-40k | 35k-40k |
| Manufacturing Operatives | €per hour | € per hour | € per hour | €per hour | €per hour | €per hour | €per hour | €per hour |
| Production Operator | 12-14 | 12-14 | 11-12 | 11-13 | 11-14 | 12-14 | 11-13 | 11-13 |
| Warehouse Operator | 13-15 | 11-13 | 11-12 | 11-13 | 12-14 | 12-14 | 11-13 | 11-13 |

## Biopharmaceuticals

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chemistry Lab | € | € | € | € | € | € | € | € |
| Manager | 70k-90k | 70k-90k | 60k-80k | 65k-80k | 65k-80k | 60k-75k | 60k-75k | 60k-75k |
| Supervisor | 50k-65k | 50k-65k | 45k-55k | 50k-60k | 50k-60k | 45k-60k | 45k-60k | 45k-55k |
| Analytical Chemist | 45k-55k | 45k-55k | 40k-50k | 40k-55k | $35 \mathrm{k}-45 \mathrm{k}$ | 35k-45k | 35k-45k | 35k-45k |
| Analyst | 35k-45k | 30k-40k | 30k-40k | 30k-40k | 28k-40k | 28k-35k | 28k-35k | 28k-35k |
| Microbiology Lab | € | € | $€$ | € | $€$ | € | $€$ | $€$ |
| Manager | 70k-90k | 65k-85k | 60k-75k | 65k-80k | 65k-80k | 60k-75k | 60k-75k | 60k-75k |
| Supervisor | 55k-65k | 50k-60k | 45k-55k | 50k-55k | 50k-60k | 45k-55k | 45k-55k | 45k-55k |
| Microbiologist | 40k-55k | 35k-50k | 35k-45k | 35k-50k | 40k-50k | 35k-45k | 35k-45k | 35k-50k |
| Biotechnologist | 40k-55k | 35k-50k | 40k-50k | 35k-50k | 40k-50k | 35k-45k | 35k-45k | 35k-45k |
| Analyst | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 28k-35k | 28k-35k | 28k-35k | 28k-35k |
| Research \& Development | € | € | € | € | € | € | € | $€$ |
| Process Development Manager | 70k-90k | 70k-90k | 70k-80k | 60k-80k | 60k-80k | 70k-80k | 60k-80k | 60k-80k |
| PhD Biotechnology / Microbiology | 45k-60k | 40k-55k | 35k-50k | 40k-55k | 40k-50k | 40k-45k | 40k-45k | 40k-45k |
| PhD Chemist | 40k-50k | 40k-50k | 35k-45k | 35k-45k | 35k-45k | 35k-45k | 35k-45k | 35k-45k |
| Quality | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ |
| Quality Manager | 85k-100k | 80k-95k | 70k-85k | 70k-85k | 70k-80k | 75k-90k | 70k-85k | 70k-85k |
| QC Manager | 70k-90k | 70k-90k | 65k-85k | 70k-85k | 65k-80k | 75k-85k | 60k-75k | 60k-75k |
| QCSupervisor | 55k-65k | 55k-65k | 50k-60k | 45k-55k | 45k-60k | 45k-55k | 45k-55k | 45k-55k |
| QC Team Leader | 50k-70k | 45k-55k | 40k-55k | 40k-55k | 40k-55k | 45k-60k | 40k-60k | 40k-60k |
| QA Manager | 70k-90k | 80k-90k | 75k-85k | 70k-80k | 65k-75k | 65k-75k | 60k-75k | 60k-75k |
| QA Supervisor | 65k-80k | 65k-75k | 60k-70k | 60k-75k | 60k-75k | 60k-75k | 60k-70k | 60k-70k |
| QA Team Leader | 50k-65k | 55k-60k | 55k-60k | 50k-60k | 45k-60k | 50k-60k | 50k-60k | 50k-60k |
| QA Specialist | 50k-65k | 45k-60k | 45k-55k | 45k-55k | 45k-55k | 45k-60k | 42k-55k | 42k-55k |
| Qualified Person | 75k-90k | 70k-90k | 65k-85k | 65k-80k | 65k-85k | 70k-80k | 65k-80k | 60k-75k |
| Quality Technician | 35k-40k | 30k-40k | 28k-35k | 30k-38k | 28k-35k | 28k-35k | 28k-35k | 28k-35k |
| QA Auditor | 45k-60k | 40k-60k | 40k-55k | 45k-60k | 40k-55k | 40k-50k | 35k-45k | 40k-50k |
| Quality Systems Specialist/Engineer | 50k-65k | 45k-60k | 45k-55k | 45k-60k | 40k-55k | 45k-55k | 40k-50k | 40k-55k |
| Regulatory Affairs / Compliance / Documentation | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ |
| Regulatory Affairs Manager | 75k-85k | 70k-85k | 65k-80k | 65k-80k | 70k-80k | 70k-80k | 60k-75k | 60k-75k |
| Regulatory Affairs Officer | 45k-60k | 45k-60k | 40k-55k | 45k-55k | 40k-50k | 45k-50k | 40k-50k | 40k-55k |
| Compliance Manager | 70k-85k | 70k-80k | 60k-75k | 65k-80k | 65k-80k | 70k-80k | 60k-75k | 60k-75k |
| Compliance Officer | 45k-60k | 45k-60k | 40k-50k | 40k-50k | 40k-50k | 45k-50k | 35k-45k | 35k-45k |
| Compliance Auditor | 40k-50k | 35k-45k | 35k-45k | 35k-45k | 35k-45k | 35k-45k | 30k-40k | 30k-40k |
| Documentation Officer | 35k-45k | 35k-45k | 27k-37k | 35k-40k | 25k-35k | 25k-35k | 25k-35k | 25k-35k |
| Documentation Control Administrator | 30k-40k | 30k-35k | 25k-35k | 28k-35k | 25k-30k | 25k-35k | 28k-35k | 25k-30k |

## Biopharmaceuticals (continued)

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Validation | € | € | € | € | € | € | € | € |
| Validation Manager | 75k-90k | 70k-85k | 60k-75k | 70k-85k | 70k-85k | 70k-85k | 70k-85k | 60k-80k |
| Validation Engineer | 50k-65k | 50k-65k | 50k-60k | 50k-65k | 40k-55k | 45k-55k | 40k-55k | 40k-55k |
| Validation Technician | 35k-45k | 35k-45k | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 30k-40k |
| Calibration Technician | 35k-45k | 35k-45k | 35k-40k | 35k-40k | 35k-40k | 35k-40k | 35k-40k | 35k-40k |
| Maintenance / Manufacturing | € | € | € | € | € | € | € | € |
| Engineering Manager | 90k-115k | 90k-100k | 75k-90k | 75k-90k | 85k-100k | 85k-100k | 75k-95k | 75k-90k |
| Engineering Team Leader | 65k-75k | 65k-75k | 60k-70k | 60k-70k | 55k-65k | 55k-65k | 55k-65k | 50k-65k |
| Maintenance Manager | 65k-85k | 60k-80k | 60k-70k | 60k-70k | 60k-75k | 60k-75k | 60k-70k | 60k-70k |
| Maintenance Engineer | 50k-60k | 45k-60k | 40k-55k | 45k-55k | 50k-60k | 40k-50k | 40k-50k | 40k-50k |
| Maintenance Technician | 35k-50k | 35k-50k | 35k-40k | 35k-45k | 35k-45k | 35k-45k | 35k-45k | 35k-40k |
| Manufacturing Engineer | 50k-60k | 45k-60k | 40k-55k | 40k-55k | 45k-60k | 45k-55k | 40k-55k | 40k-50k |
| Production Support | € | $€$ | $€$ | € | $€$ | $€$ | $€$ | $€$ |
| Production Manager | 85k-95k | 75k-95k | 70k-85k | 70k-85k | 65k-80k | 70k-90k | 65k-85k | 65k-85k |
| Chemical Engineer | 50k-65k | 50k-65k | 50k-60k | 48k-60k | 50k-65k | 50k-60k | 45k-60k | 45k-55k |
| Automation Engineer | 50k-65k | 45k-60k | 45k-60k | 45k-60k | 50k-65k | 50k-60k | 45k-60k | 45k-55k |
| Process Engineer | 50k-65k | 45k-60k | 40k-55k | 45k-60k | 45k-60k | 45k-60k | 45k-55k | 45k-55k |
| Project Engineer | 50k-65k | 45k-60k | 40k-55k | 45k-60k | 45k-60k | 45k-60k | 45k-55k | 45k-55k |
| Facilities / Utilities | € | $€$ | € | € | € | $€$ | $€$ | $€$ |
| Facilities Manager | 65k-85k | 65k-80k | 60k-70k | 60k-80k | 65k-75k | 60k-75k | 60k-70k | 60k-70k |
| Facilities Engineer | 45k-60k | 40k-55k | 40k-50k | 40k-50k | 45k-55k | 45k-55k | 40k-50k | 40k-55k |
| Facilities Technician | 35k-42k | 30k-40k | 30k-38k | 30k-40k | 35k-40k | 35k-40k | 30k-38k | 30k-38k |
| Utilities Engineer | 45k-60k | 40k-55k | 40k-50k | 40k-50k | 40k-50k | 45k-55k | 40k-50k | 40k-55k |
| Instrumentation Engineer | 45k-60k | 45k-55k | 40k-50k | 45k-55k | 45k-55k | 40k-55k | 40k-50k | 40k-50k |
| Instrumentation Technician | 35k-45k | 35k-45k | 35k-40k | 35k-40k | 35k-40k | 35k-40k | 35k-40k | 35k-40k |
| Health \& Safety | $€$ | € | $€$ | € | $€$ | $€$ | $€$ | $€$ |
| EHS Manager | 65k-80k | 60k-80k | 60k-70k | 60k-75k | 65k-75k | 60k-75k | 60k-75k | 60k-70k |
| EHS Engineer | 45k-55k | 40k-55k | 40k-50k | 40k-55k | 45k-55k | 40k-50k | 35k-45k | 35k-45k |
| Health \& Safety Officer | 40k-50k | 35k-45k | 35k-40k | 35k-45k | 35k-45k | 40k-45k | 35k-40k | 35k-45k |
| Manufacturing Operatives | $€$ per hour | € per hour | €per hour | € per hour | € per hour | € per hour | € per hour | € per hour |
| Warehouse Operator | 13-15 | 11-13 | 11-13 | 12-14 | 12-14 | 12-14 | 11-13 | 11-13 |
| Production Operator | 12-14 | 12-14 | 11-13 | 12-14 | 11-14 | 11-13 | 11-13 | 11-13 |

## Information Technology

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Senior Management | € | € | € | € | € | € | € | € |
| Chief Technology Officer / IT Director | 120k-160k | 100k-130k | 90k-120k | 95k-110k | 95k-110k | 100k-130k | 90k-110k | 90k-110k |
| Software Development Director | 120k-140k | 110k-120k | 90k-100k | 90k-110k | 90k-110k | 100k-125k | 85k-100k | 85k-100k |
| Software Development Manager | 100k-130k | 90k-110k | 75k-95k | 75k-95k | 75k-95k | 85k-105k | 75k-90k | 70k-90k |
| Operations/IT / MIS Manager | 90k-110k | 80k-95k | 70k-80k | 75k-85k | 75k-85k | 75k-85k | 70k-85k | 70k-80k |
| Infrastructure Manager | 90k-110k | 75k-90k | 65k-80k | 65k-80k | 75k-85k | 80k-90k | 60k-80k | 65k-80k |
| Chief Data Officer | 100k-120k | 75k-90k | 65k-75k | 65k-80k | 85k-100k | 90k-110k | 70k-80k | 65k-75k |
| Technical Support Manager | 75k-95k | 65k-75k | 55k-65k | 55k-65k | 60k-70k | 60k-70k | 55k-65k | 55k-65k |
| Technical Architect | 80k-100k | 60k-80k | 65k-75k | 65k-75k | 70k-90k | 75k-95k | 60k-75k | 60k-75k |
| Service Delivery Manager | 75k-95k | 75k-85k | 70k-80k | 60k-80k | 70k-80k | 70k-80k | 60k-70k | 60k-80k |
| Technical Lead | 75k-100k | 65k-75k | 55k-70k | 60k-75k | 70k-90k | 70k-95k | 60k-70k | 60k-75k |
| Project Management | € | $€$ | $€$ | € | $€$ | $€$ | $€$ | $€$ |
| Programme Manager | 85k-100k | 75k-85k | 70k-80k | 65k-80k | 75k-80k | 80k-95k | 70k-80k | 65k-80k |
| Project Manager | 65k-80k | 55k-70k | 55k-70k | 55k-65k | 60k-75k | 70k-80k | 55k-65k | 55k-65k |
| Product Manager | 60k-80k | 55k-70k | 50k-70k | 55k-65k | 60k-70k | 70k-80k | 55k-65k | 55k-65k |
| Scrum Master | 65k-85k | 60k-80k | 60k-70k | 55k-65k | 65k-80k | 70k-85k | 60k-70k | 55k-70k |
| Business Analyst | 55k-75k | 50k-60k | 40k-50k | 45k-60k | 55k-65k | 60k-70k | 45k-55k | 45k-55k |
| Software Development | € | € | $€$ | $€$ | € | $€$ | $€$ | $€$ |
| Java Developer | 60k-75k | 50k-70k | 50k-65k | 60k-70k | 50k-70k | 50k-70k | 45k-60k | 45k-55k |
| .NET Developer | 55k-75k | 50k-65k | 45k-55k | 45k-60k | 50k-65k | 50k-65k | 45k-60k | 45k-55k |
| C/C++ Developer | 55k-75k | 50k-65k | 45k-55k | 45k-60k | 50k-70k | 50k-70k | 45k-60k | 45k-60k |
| Web Developer (PHP, Perl, Python, Ruby) | 45k-65k | 40k-60k | 40k-55k | 40k-60k | 45k-60k | 50k-65k | 45k-60k | 45k-60k |
| SharePoint Developer | 55k-80k | 50k-65k | 45k-55k | 50k-60k | 50k-60k | 50k-70k | 40k-60k | 45k-55k |
| Mainframe Developer | 45k-60k | 40k-50k | 40k-50k | 40k-50k | 40k-50k | 40k-50k | 40k-50k | 40k-50k |
| Oracle/SQL Developer | 55k-75k | 50k-70k | 45k-60k | 45k-55k | 50k-60k | 50k-65k | 45k-60k | 45k-55k |
| Solutions Architect | 70k-95k | 60k-80k | 60k-75k | 65k-75k | 65k-80k | 70k-90k | 65k-80k | 60k-75k |
| Android/iOS Developer | 70k-95k | 45k-60k | 45k-60k | 50k-60k | 70k-90k | 70k-90k | 45k-60k | 45k-60k |
| Front End Developer | 55k-85k | 50k-65k | 50k-60k | 45k-60k | 50k-75k | 50k-80k | 45k-60k | 45k-55k |
| UI/UX Designer | 65k-80k | 45k-65k | 50k-60k | 50k-60k | 50k-65k | 50k-75k | 50k-60k | 45k-55k |
| QA \& Software Testing | € | € | $€$ | € | € | $€$ | $€$ | $€$ |
| QA/Test Manager | 80k-100k | 75k-85k | 60k-70k | 60k-70k | 65k-80k | 70k-90k | 60k-75k | 60k-70k |
| QA/Test Lead | 60k-75k | 50k-60k | 50k-60k | 50k-60k | 60k-70k | 60k-70k | 45k-55k | 45k-55k |
| QA Automation Engineer | 50k-70k | 50k-65k | 40k-55k | 40k-50k | 50k-65k | 50k-65k | 40k-50k | 40k-55k |
| QA/Test Engineer | 45k-55k | 40k-50k | 35k-50k | 35k-45k | $35 \mathrm{k}-45 \mathrm{k}$ | 35k-45k | 35k-45k | 35k-45k |

## Information Technology (continued)

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Data Analytics | € | € | € | € | € | € | € | € |
| Data Architect | 80k-100k | 60k-75k | 60k-70k | 60k-75k | 60k-85k | 75k-90k | 60k-75k | 60k-70k |
| Data Analyst | 55k-80k | 40k-60k | 40k-50k | 40k-50k | 45k-60k | 45k-60k | 45k-55k | 40k-50k |
| Big Data Developer | 55k-80k | 50k-65k | 45k-55k | 45k-60k | 50k-70k | 50k-80k | 50k-60k | 45k-55k |
| Data Engineer | 60k-90k | 45k-60k | 40k-50k | 40k-50k | 50k-80k | 50k-85k | 40k-50k | 40k-50k |
| Business Intelligence Analyst | 50k-70k | 45k-60k | 40k-50k | 40k-50k | 45k-60k | 45k-60k | 45k-55k | 40k-50k |
| Data Scientist/Statistician | 60k-80k | 55k-65k | 45k-55k | 45k-55k | 50k-60k | 50k-60k | 50k-60k | 50k-60k |
| Database \& SAP | € | € | € | € | $€$ | € | $€$ | € |
| Oracle DBA | 60k-70k | 55k-65k | 50k-60k | 45k-65k | 55k-65k | 55k-65k | 50k-60k | 50k-60k |
| SQL DBA | 60k-70k | 55k-65k | 50k-60k | 45k-65k | 55k-65k | 55k-65k | 50k-60k | 50k-60k |
| DB2 DBA | 60k-70k | 55k-65k | 50k-60k | 45k-65k | 55k-65k | 55k-65k | 50k-60k | 50k-60k |
| SAP Project Manager | 70k-85k | 55k-70k | 55k-65k | 50k-65k | 55k-70k | 55k-70k | 55k-65k | 55k-65k |
| SAP Consultant | 60k-80k | 55k-65k | 50k-60k | 50k-65k | 55k-70k | 55k-70k | 55k-65k | 55k-65k |
| SAP Developer | 60k-75k | 45k-55k | 45k-50k | 45k-60k | 50k-60k | 50k-60k | 45k-60k | 45k-55k |
| IT Security | € | $€$ | € | € | € | $€$ | € | $€$ |
| IS Security Architect | 70k-95k | 60k-75k | 50k-60k | 55k-70k | 60k-70k | 70k-90k | 60k-75k | 55k-70k |
| IT Security Consultant | 65k-85k | 60k-75k | 50k-60k | 55k-70k | 60k-75k | 60k-75k | 60k-70k | 55k-70k |
| IT Security Analyst | 55k-70k | 50k-60k | 40k-50k | 40k-50k | 45k-55k | 45k-55k | 45k-55k | 40k-50k |
| Risk Analyst | 60k-75k | 50k-60k | 40k-50k | 40k-50k | 45k-55k | 45k-55k | 45k-55k | 40k-50k |
| Security Engineer | 65k-85k | 55k-70k | 45k-55k | 50k-60k | 55k-70k | 55k-70k | 45k-60k | 45k-60k |
| Infrastructure \& Support | € | € | € | € | € | € | € | € |
| DevOps Manager | 80k-110k | 70k-100k | 60k-80k | 80k-90k | 70k-95k | 80k-100k | 60k-80k | 60k-80k |
| DevOps Engineer | 60k-85k | 55k-80k | 45k-65k | 60k-75k | 65k-80k | 65k-80k | 50k-60k | 50k-60k |
| Systems and Network Manager | 65k-80k | 65k-75k | 55k-65k | 50k-60k | 60k-70k | 60k-70k | 55k-65k | 55k-60k |
| Site Reliability Engineer | 65k-85k | 60k-75k | 55k-70k | 55k-70k | 60k-80k | 60k-80k | 55k-65k | 55k-65k |
| Virtualisation Specialist | 50k-65k | 50k-65k | 40k-55k | 40k-50k | 45k-55k | 45k-55k | 45k-50k | 40k-50k |
| Telecoms Engineer | 50k-65k | 45k-60k | 40k-50k | 40k-50k | 40k-55k | 40k-55k | 40k-55k | 40k-50k |
| Network Engineer | 45k-60k | 40k-60k | 40k-45k | 40k-50k | 55k-60k | 45k-55k | 40k-45k | 40k-50k |
| Technical Writer | 50k-60k | 45k-55k | 40k-50k | $35 \mathrm{k}-45 \mathrm{k}$ | $35 \mathrm{k}-45 \mathrm{k}$ | $35 \mathrm{k}-45 \mathrm{k}$ | $35 k-45 k$ | 35k-45k |
| System Administration (Multiplatform) | 55k-65k | 50k-65k | 45k-55k | 40k-50k | 45k-55k | 50k-60k | 40k-50k | 40k-50k |
| Tech Support 3rd Level | 40k-55k | 35k-50k | 32k-42k | 32k-42k | 35k-45k | 35k-50k | 32k-42k | 32k-42k |
| Tech Support 2nd Level | 35k-45k | 30k-40k | 26k-34k | 25k-32k | 28k-35k | 28k-35k | 25k-32k | 25k-32k |
| Tech Support 1st Level | 27k-32k | 25k-30k | 22k27k | 22k-27k | 22k-27k | 24k-28k | 22k-27k | 22k-27k |
| Technical Support with a Language | 30k-40k | 28k-32k | 23k-28k | $23 \mathrm{k}-28 \mathrm{k}$ | 25k-30k | 25 k-35k | 23k-28k | 25k-30k |

## Accountancy

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry | € | € | € | € | € | € | € | € |
| Finance Director | 100k-130k | 100k-120k | 100k-110k | 90k-110k | 90k-110k | 90k-120k | 90k-100k | 90k-100k |
| Financial Controller | 80k-110k | 80k-90k | 70k-85k | 70k-85k | 70k-90k | 80k-100k | 65k-80k | 65k-80k |
| Financial Accountant | 55k-70k | 45k-60k | 40k-55k | 45k-60k | 45k-60k | 45k-65k | 40k-50k | 40k-55k |
| Cost / Management Accountant | 55k-70k | 50k-65k | 45k-60k | 45k-60k | 55k-65k | 50k-65k | 40k-55k | 40k-55k |
| Treasury Manager | 80k-95k | 65k-75k | 55k-65k | 55k-65k | 60k-70k | 60k-70k | 55k-65k | 55k-65k |
| Treasury Accountant | 55k-70k | 50k-60k | 45k-50k | 45k-55k | 45k-60k | 50k-60k | 45k-50k | 45k-50k |
| Audit Manager | 60k-80k | 55k-70k | 50k-60k | 50k-60k | 50k-70k | 55k-70k | 50k-60k | 50k-60k |
| Audit Senior (General Practice) | 48k-55k | 40k-50k | 40k-45k | 40k-45k | 45k-50k | 40k-50k | 40k-45k | 40k-45k |
| Internal Auditor | 55k-65k | 40k-50k | 40k-50k | 40k-55k | 45k-60k | 45k-60k | 40k-45k | 40k-45k |
| Tax Manager | 65k-85k | 60k-80k | 60k-80k | 60k-80k | 60k-80k | 60k-70k | 55k-65k | 55k-65k |
| Tax Accountant | 55k-65k | 50k-60k | 45k-55k | 45k-55k | 45k-60k | 45k-60k | 40k-50k | 40k-50k |
| Newly Qualified Accountant | 48k-55k | 35k-45k | 35k-40k | 38k-42k | 38k-45k | 38k-45k | 35k-40k | 35k-45k |
| Part Qualified Accountant | 35k-45k | 30k-35k | 30k-35k | 28k-35k | 30k-40k | 32k-40k | 28k-35k | 28k-35k |
| Support | € | € | $€$ | € | € | € | € | € |
| Accounts Payable Manager | 50k-65k | 45k-55k | 40k-50k | 45k-60k | 40k-50k | 40k-50k | 40k-45k | 40k-45k |
| Accounts Payable | 32k-40k | 28k-35k | 25k-32k | 25k-35k | 25k-35k | 28k-35k | 24k-28k | 25k-32k |
| Accounts Receivable | 32k-40k | 28k-35k | 25k-32k | 25k-35k | 25k-35k | 28k-35k | 24k-28k | 25k-32k |
| Payroll Manager | 55k-75k | 45k-55k | 40k-50k | 40k-55k | 40k-50k | 40k-50k | 35k-45k | 35k-45k |
| Payroll Specialist | 45k-55k | 35k-45k | 30k-35k | 30k-35k | 35k-40k | 35k-40k | 30k-35k | 30k-35k |
| Credit Controller | 32k-40k | 28k-35k | 25k-32k | 25k-35k | 30k-35k | 30k-35k | 25k-32k | 25k-32k |
| Accounts Assistant | 30k-40k | 28k-35k | 28k-32k | 28k-35k | 25k-35k | 25k-35k | 25k-32k | 25k-32k |
| Funds | € | $€$ | € | € | € | $€$ | € | $€$ |
| Fund Accounting VP - Director | 110k-140k | 110k-130k | 100k-120k | 100k-120k | 110k-130k | N/A | N/A | N/A |
| Senior Manager / VP Fund Accounting | 90k-110k | 80k-100k | 70k-90k | 70k-90k | 80k-100k | N/A | N/A | N/A |
| Senior Manager / VP Fund Accounting (Private Equity) | 90k-120k | 85k-105k | 75k-95k | 75k-95k | 85k-105k | N/A | N/A | N/A |
| Manager / AVP / Account Manager Fund Accounting | 70k-90k | 60k-80k | 55k-75k | 55k-75k | 60k-80k | N/A | N/A | N/A |
| Manager / AVP / Account Manager Fund Accounting (Private Equity) | 70k-95k | 65k-85k | 60k-75k | 60k-75k | 65k-85k | N/A | N/A | N/A |
| Fund Accounting Supervisor / Team Leader | 50k-70k | 45k-55k | 40k-45k | 40k-45k | 45k-55k | N/A | N/A | N/A |
| Fund Accounting Supervisor / Team Leader (Private Equity) | 50k-75k | 50k-60k | 40k-50k | 40k-50k | 50k-60k | N/A | N/A | N/A |
| Senior Fund Accountant | 40k-55k | 35k-45k | 35k-42k | 35k-42k | 35k-45k | N/A | N/A | N/A |
| Senior Fund Accountant (Private Equity) | 45k-60k | 40k-55k | 35k-45k | 35k-45k | 40k-55k | N/A | N/A | N/A |
| Fund Accountant | 35k-45k | 32k-38k | 28k-35k | 28k-35k | 32k-38k | N/A | N/A | N/A |
| Fund Administrator | 32k-40k | 26k-35k | 25k-30k | 25k-30k | 26k-35k | N/A | N/A | N/A |

## Sales \& Marketing

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | $€$ | $€$ | $€$ | € | $€$ | $€$ | $€$ | $€$ |
| Sales Director | 85k-125k | 90k-110k | 80k-100k | 70k-90k | 85k-100k | 80k-100k | 70k-90k | 70k-90k |
| National Sales / Account Manager | 70k-90k | 70k-80k | 65k-75k | 55k-75k | 65k-80k | 65k-80k | 55k-65k | 55k-75k |
| Regional Sales Manager | 45k-55k | 40k-45k | 35k-40k | 35k-45k | 35k-45k | 40k-45k | 35k-40k | 35k-40k |
| Inside Sales Manager | 60k-75k | 50k-70k | 50k-60k | 50k-60k | 50k-65k | 55k-65k | 50k-60k | 50k-60k |
| Inside Sales Team Lead | 35k-50k | 30k-40k | 30k-35k | 25k-28k | 25k-28k | 28k-34k | 25k-28k | 25k-30k |
| Inside Sales \& Language (3+ yrs. exp.) | 35k-45k | 28k-35k | 27k-30k | 28k-35k | 28k-35k | 28k-35k | 25k-30k | 28k-35k |
| Inside Sales \& Language (0-3 yrs. exp.) | 28k-32k | 24k-28k | 23k-26k | 25k-30k | 25k-28k | 25k-28k | 23k-26k | 25k-28k |
| Inside Sales Agent ( $3+$ yrs. exp.) | 30k-35k | 25k-30k | 23k-27k | 25k-32k | 25k-32k | 25k-32k | 24k-27k | 25k-30k |
| Inside Sales Agent (0-3 yrs. exp.) | 26k-30k | 24k-26k | 22k-24k | 22k-28k | 22k-24k | 23k-26k | 22k-24k | 24k-26k |
| Retail Manager | 45k-55k | 35k-45k | 30k-35k | 28k-32k | 28k-32k | 28k-32k | 28k-32k | 28k-32k |
| Medical Sales Representative | 45k-50k | 45k-50k | 40k-50k | 40k-50k | 35k-45k | 35k-45k | 35k-45k | 35k-45k |
| Sales Representative | 30k-45k | 30k-45k | 28k-35k | 28k-35k | 28k-35k | 30k-40k | 28k-35k | 28k-35k |
| Business Development | $€$ | $€$ | € | € | $€$ | $€$ | € | € |
| Business Development Manager | 75k-85k | 70k-80k | 45k-60k | 50k-65k | 50k-70k | 50k-70k | 40k-50k | 50k-60k |
| Business Development Executive | 45k-60k | 40k-50k | 35k-45k | $30 \mathrm{k}-45 \mathrm{k}$ | 30k-45k | 35k-45k | 30k-40k | 30k-45k |
| Marketing | $€$ | € | $€$ | € | € | $€$ | $€$ | € |
| Marketing Manager | 75k-90k | 60k-75k | 50k-65k | 50k-70k | 50k-70k | 50k-70k | 45k-60k | 50k-65k |
| Marketing Executive | 45k-50k | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 30k-40k | 28k-35k | 28k-35k |
| Marketing Assistant | 28k-34k | 25k-30k | 24k-28k | 25k-30k | 25k-30k | 25k-30k | 22k-28k | 24k-30k |

## Customer Service

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | € | € | € | € | € | € | € | € |
| Operations Director (Shared Services Centre) | 100k-130k | 100k-120k | 90k-100k | 85k-100k | 90k-110k | 90k-125k | 80k-100k | 80k-100k |
| Call Centre Manager / Shared Service Manager | 80k-120k | 75k-90k | 70k-85k | 70k-85k | 70k-85k | 75k-90k | 70k-80k | 75k-85k |
| Customer Service Manager | 65k-75k | 50k-70k | 50k-65k | 50k-65k | 50k-65k | 60k-70k | 50k-60k | 50k-60k |
| Customer Service Supervisor | 40k-55k | $35 k-45 k$ | 35k-42k | 35k-40k | $35 \mathrm{k}-42 \mathrm{k}$ | 35k-50k | 35k-40k | 35k-42k |
| Customer Service Agent \& Language (3+ yrs. exp.) | 35k-45k | 28k-35k | 27k-30k | 28k-35k | 28k-32k | 28k-32k | 24k-28k | 28k-35k |
| Customer Service Agent \& Language ( $0-3 \mathrm{yrs}$. exp.) | 28k-30k | 24k-28k | 23k-26k | 25k-30k | 25k-28k | 25k-28k | 23k-26k | 25k-28k |
| Customer Service Agent (3+ yrs. exp.) | 30k-35k | 25k-30k | 24k-27k | 25k-32k | 25k-32k | 25k-32k | 24k-26k | 25k-30k |
| Customer Service Agent (0-3 yrs. exp.) | 26k-30k | 24k-26k | 22k-24k | 22k-26k | 22k-24k | 22k-26k | 22k-24k | 25k-28k |

## Supply Chain

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Management | € | € | € | € | € | € | € | € |
| Director of Supply Chain | 120k-140k | 110k-130k | 100k-120k | 80k-110k | 100k-130k | 110k-130k | 80k-100k | 80k-110k |
| Supply Chain / Logistics / Purchasing Manager | 80k-100k | 90k-100k | 80k-100k | 60k-85k | 75k-90k | 70k-95k | 65k-80k | 65k-80k |
| Purchasing | € | € | € | $€$ | € | € | € | $€$ |
| Purchasing Specialist | 50k-55k | 45k-55k | 35k-45k | 35k-45k | 40k-50k | 40k-50k | 35k-45k | 35k-45k |
| Purchasing Officer | 38k-45k | 30k-45k | 28k-32k | 30k-35k | 30k-40k | 30k-40k | 28k-32k | 28k-32k |
| Warehousing | € | € | € | € | € | € | € | € |
| Warehouse Manager | 60k-80k | 55k-70k | 50k-65k | 50k-60k | 60k-70k | 60k-70k | 50k-60k | 50k-60k |
| Warehouse Supervisor | 50k-55k | 40k-55k | 35k-50k | 35k-50k | 40k-50k | 40k-50k | 35k-45k | 35k-45k |
| Logistics / Inventory | € | € | € | € | € | $€$ | € | € |
| Master Scheduler | 45k-65k | 40k-55k | 40k-50k | 40k-50k | 40k-55k | 45k-60k | 40k-50k | 40k-50k |
| Supply Chain Analyst / Inventory Analyst | 45k-60k | 40k-55k | 38k-45k | 38k-45k | 38k-45k | 40k-50k | 38k-45k | 38k-45k |
| Supply Chain Coordinator | 35k-45k | 30k-40k | 28k-35k | 30k-40k | 30k-32k | 30k-40k | 28k-35k | 28k-35k |
| Inventory Controller | 35k-40k | 30k-35k | 25k-30k | 25k-35k | 28k-34k | 25k-35k | 25k-30k | 25k-30k |
| Logistics Administrator | $32 \mathrm{k}-38 \mathrm{k}$ | 30k-35k | 28k-32k | 25k-35k | 28k-32k | 28k-35k | 28k-35k | 25k-30k |
| Materials Handler | 30k-35k | 30k-35k | 25k-30k | $25 \mathrm{k}-32 \mathrm{k}$ | 25k-30k | 25k-30k | 25k-30k | 25k-30k |
| Buyers / Planners | € | € | $€$ | € | € | € | € | € |
| Buyer / Planner | 50k-65k | 45k-60k | 40k-55k | 40k-55k | 40k-50k | 45k-55k | 40k-50k | 40k-55k |
| Production Planner | 50k-60k | 45k-60k | 40k-55k | 35k-45k | 40k-50k | 40k-50k | 38k-45k | 38k-45k |
| Demand / Supply Planner | 50k-60k | 45k-60k | 40k-55k | 35k-50k | 40k-50k | 40k-50k | 38k-45k | 38k-45k |

## Office Support

| Job Title | Dublin | South | South East | Midlands | Midwest | West | North West | North East |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Permanent | € | € | € | € | € | € | € | € |
| Office Manager | 45k-50k | 40k-50k | 30k-45k | 30k-45k | 35k-45k | 35k-45k | 28k-35k | 28k-38k |
| PA / Executive Assistant | 40k-50k | 30k-45k | 28k-35k | 28k-38k | 32k-42k | 32k-42k | 28k-35k | 28k-35k |
| Receptionist (3+yrs. exp.) | 28k-35k | 25k-30k | 22k-26k | 25k-30k | 25k-30k | 25k-30k | 23k-26k | 24k-27k |
| Receptionist (1-3 yrs. exp.) | 25k-28k | 22k-25k | 22k-24k | 22k-25k | 22k-25k | 22k-25k | 21k-23k | 21k-24k |
| Administrator (3+yrs. exp.) | 30k-36k | 26k-32k | 22k-26k | 28k-32k | 28k-32k | 24k-32k | 23k-28k | 23k-28k |
| Administrator (1-3 yrs. exp.) | 27k-30k | 22k-26k | 21k-24k | 22k-26k | 22k-26k | 22k-26k | 21k-24k | 21k-25k |
| Medical Secretary | 30k-35k | 26k-32k | 23k-28k | 27k-33k | 25k-35k | 26k-34k | 23k-28k | 26k-33k |
| Legal Secretary | 35k-40k | 30k-35k | 25k-30k | 26k-35k | 28k-35k | 25k-35k | 23k-30k | 26k-32k |




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